



❖ Skills

- Bengali Language
- Pre-Sales
- Business Development
- Teamwork
- Personalized Customer Support
- Sales /Marketing

❖ Languages

- Bengali
- Hindi
- English

❖ Contact

📍 Vill-Munigram,
Po-Nabadurga, Ps-Kandi,
Dist-Murshidabad, WB,
Nationality: INDIAN

❖ Hobbies

- Interact with New People
- Travelling
- Browsing Internet

Anisur Rahaman

✉ rahamananisur0360@gmail.com

📞 +91-7908835889

Willing to work in challenging professional environment on the platform of your reputed organization to the best.

❖ Work Experience

Business Development Trainee

BYJU'S (06/2021 – 07-2021)

Tasks/Role:

- Under this role I was in training period and also in the OJT period to qualify for as a BDA.

Business Development Associate

Byju's (09/2021 – 11/2021)

Tasks/Role:

- This is an individual contributor role in an employee-oriented
- My role will start with contacting potential customers (parents and students) to set up meetings
- We need to visit the customer's place and Counsel the students and parents on the BYJU's personalized learning journey and convert it into sales.

Pre-Sales Associate

Byju's (04/2022 – 06/2022)

Tasks/Role:

- Briefing potential customers about the program they have selected or shown interest in.
- Generate interest in counselling sessions for BYJU'S classes. Being a trusted advisor to the customer's decision-makers by solving if they have any doubt and tell them what we are offering.
- Setting up scheduled Demos or Online meetings of prospects with our Academic Counsellors.
- And Updating tasks/activities/ relevant information on LS-CRM.

Office Clerk

Janmabhoomi Seeds (07/2016 – 02/2019)

- Maintaining daily data including vehicle loading, unloading and about the labours.

❖ Education

- **Bachelor Of Arts**
University Of Kalyani - 2017
- **Higher Secondary (12th)**
W.B.C.H.S.E – 2014
- **Secondary (10th)**
W.B.B.S.E- 2012

❖ Extra Qualification

- IT SMART – 2014 (APLL)
- Financial Accounting (TALLY) – 2017 (YCTC)